

CITY OF ATLANTA

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DEPARTMENT OF PROCUREMENT Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP Chief Procurement Officer asmith@atlantaga.gov

September 26, 2014

INTERESTED RESPONDENT:

Re: FC-7500, Hair Salon/Barbershop Services at Hartsfield-Jackson Atlanta International Airport

Attached is one (1) copy of **Addendum No. 2**, which is hereby made a part of the above-referenced project.

For additional information, please contact the following personnel for the respective solicitation: FC-7500, Jaamal Jennings, Esq., Contracting Officer, at (404) 865-8565, or via email at jmjennings@atlantaga.gov.

Sincerely,

Adam L. Smith

ALS/jmj

Addendum No. 2 Re: FC-7500, Hair Salon/Barbershop Services at Hartsfield-Jackson Atlanta International Airport September 26, 2014 Page 2

This Addendum forms a part of the Request for Proposals and modifies the original solicitation package as noted below:

Bids are now due **Wednesday, October 15, 2014,** and should be time stamped no later than 2:00 p.m. EST on this day, and delivered to the address below:

Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP

Chief Procurement Officer

Department of Procurement

55 Trinity Avenue, S.W.

City Hall, Suite 1900

Atlanta, Georgia 30303

All other information remains unchanged

Addendum No. 2 Re: FC-7500, Hair Salon/Barbershop Services at Hartsfield-Jackson Atlanta International Airport September 26, 2014 Page 3

Acknowledgement of Addendum No. 2

Proponents must sign below and return this form with its bid to the Department of Procurement, 55 Trinity Avenue, City Hall, Suite 1900, Atlanta, Georgia 30303 as acknowledgement of receipt of this addendum on thisday of, 2014.
Legal Company Name of Respondent
Signature of Authorized Representative
Title
Title
Date

1. There is a significant difference in rent for space from last proposal (RFP 6666) for space to the new RFP. Why the change?

The Barbershop RFP FC-6666 for the same space had a rent associated with it of the greater of the MAG of \$33,725 or 8% for services sales and 14% of retail sales. This RFP for Hair Salon-Barbershop Services FC-7500 Rent is the greater of the MAG, which is proposed by the proponent and not to exceed \$38,000, and rent percentages of 8% for services and 14% for retail. This is a 12.7% reduction in the MAG, if maximum is proposed, from the prior RFP to improve the profitability in year one for the winning proponent.

2. If you already have your certification as State DOT DBE--is it necessary to get the ACDBE designation?

Yes and the goal for this project is 36% ACDBE participation.

3. Are you still required to obtain letter from landlord regarding your existing location(s)?

Form #7 Reference List is a required submittal which should include landlords, vendors, suppliers, etc. that proponent conducts or has conducted business with.

4. Please provide a timetable for award of this contract? Do you foresee awarding the contract before the 1st of the year?

The City cannot provide a timetable at this time. The recommendation of award goes through a legislative process and we only have an estimated date of award.

5. [Does my client] have to have this license by October 1st to be eligible to submit to this RFP? If so, would the Hair Salon – Barbershop be located in a concourse that is in Clayton County or Fulton County?

The respondent must be able to show they are authorized to do business in the State of Georgia by the time of submission. The Hair Salon/Barbershop is located in the atrium, not in a concourse. The atrium is located in College Park-Fulton County.